UNIT

# CULTURE AND COmmerce

#### ON THE TOPIC

- 1. Look at the photo. Why do you think these women are wearing coils around their necks?
- 2. Read the title of the unit. *Commerce* means business. In your opinion, what is the relationship between culture and commerce in tourism?
- 3. In what ways can tourism be helpful in a community? In what ways can it be harmful?

MyEnglishLab

# 2 FOCUS ON LISTENING

### LISTENING ONE TOURIST ATTRACTION OR HUMAN ZOO?

VOCABULARY

A travel blog is an Internet site where people write about their trips. Read and listen to the travel blog about a trip to Thailand. Notice the boldfaced words.





## TRAVEL BLOG: NORTHERN THAILAND

HOME

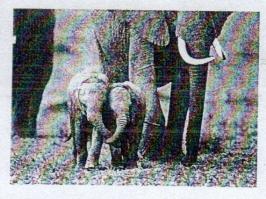
We've had a great time exploring Northern Thailand so far. It's really interesting, and there's so much to see!

CONTACT

ABOUT ME

One thing I've learned is that elephants are the national symbol of Thailand. They're very important in Thai history and cultural

(a) traditions. Elephants are also a big (b) tourist attraction, so there are many different elephant parks for tourists to visit. We decided to visit one, but we soon found out that there's a lot of (c) controversy about them. Some parks treat the elephants very badly. They're not treated with respect and have to



perform (d) degrading tricks for tourists, like playing basketball and dancing. The owners don't really care about the elephants; they just want to (e) make a living by showing the animals to tourists.

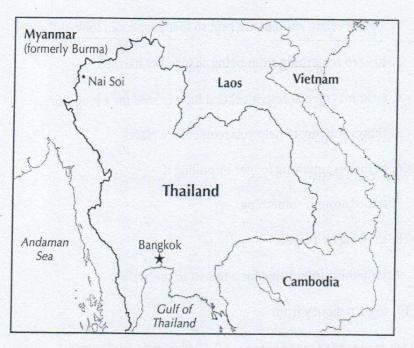
However, the elephant park we went to is very different. In this place, they're trying to (f) preserve the wild elephant population. It's a large, beautiful park where the elephants can walk around freely. They are so playful! I took this photo of two young elephants walking together with their trunks (g) wrapped around each other, just like two kids walking hand-in-hand. Going to the park was an amazing experience, much better than seeing elephants in a (h) zoo. I also bought some nice (i) souvenirs: a stuffed elephant toy for my niece and a carved wooden elephant for my parents.

Tomorrow we're going to see another unusual sight: the village of Nai Soi where the long-necked women of the Padaung tribe live. The women wear brass coils to (j) stretch their necks. More on that tomorrow!

3	Match	the boldfaced words from the reading to the definitions. Write the	correct letter.
		1. a disagreement among people	
	_	2. a place where animals are kept so that people can look at them	
	_	3. to keep something from being changed or harmed	
	4	4. customs (special activities) that have existed for a long time	
		5. things you buy to help you remember a place	
	1 1	6. to make something longer by pulling it	
		7. folded around something	
		8. showing no respect	
		9. something interesting for a tourist to see or do	later and
1	1	10. to earn money from	
****		GO TO MyEnglishLab FOR MORE VOCABI	ULARY PRACTICE.

#### PREVIEW

A journalist reports on the long-necked women of Padaung and the tourists who travel to Nai Soi to see them.



(in Listen to an excerpt from the report. Circle your prediction.

This news report will present the tourist attraction in \_\_\_\_\_.

- a. a positive way
- b. a negative way
- c. a way that is both positive and negative

#### MAIN IDEAS

- Listen to the whole report. Look again at your prediction from the Preview section. How did your prediction help you understand the report?
- Read the statements. Write **T** (true) or **F** (false).

The tradition of the long-necked women . . .

- \_\_\_\_\_ 1. started in Thailand.
- 2. brings tourists to the village to buy souvenirs and take pictures.
- 3. allows women to earn money for their families.

4. makes women's necks stronger.	
5. has caused controversy among tourists.	
6. will continue as long as tourists keep coming.	
DETAILC	
DETAILS	2 fact grad arbitals (
(i) Listen again. Complete each statement. Circle the correct answ	ver.
1. About tourists visit the long-necked women every year.	
a. 1,000	
b. 10,000	
c. 100,000	
2. When they lived in Myanmar, the Padaung	Carry Charles (1916)
a. sold souvenirs to tourists	
b. fought in a war	
c. were farmers	
3. A full set of brass coils	
a. weighs up to 22 pounds	
b. costs up to \$22	
c. takes up to 22 years to put on	
4. A long-necked woman cannot remove the coils because	
a. her neck is very weak	
b. they are made of brass	
c. her family won't let her	
5. Back in Myanmar, the tradition of stretching women's necks _	
a. has almost disappeared	
b. is still strong	
c. is becoming more popular	•
	(continued on next page)

	6. A long-necked woman can make \$70 to \$80 from tourists.
	a. a week
	b. a month
	c. a year
	7. Sandra feels that she is helping the Padaung women because she is
	a. spending money in the village
	b. not visiting the village
	c. bringing medicine to the village
	8. Fredrick uses the image of to describe the Padaung women.
	a. animals in a zoo
	b. prisoners in jail
	c. actors in a show
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#### MAKE INFERENCES

#### INFERRING EMOTION FROM WORD CHOICE

A speaker may use certain words to express his or her feelings indirectly. The listener can infer the speaker's emotions by paying attention to word choice.

#### Example

The brass coils are beautiful.

We can infer from the word beautiful that the speaker has positive feelings about the brass coils.

The brass coils are painful.

We can infer from the word painful that the speaker has negative feelings about the brass coils.

The brass coils are made in the village.

The phrase *made in the village* is not positive or negative. It is neutral. The speaker is not expressing emotion.

Read and listen to the example. Does Sandra feel positive, negative, or neutral about spending money in Nai Soi?

#### Example

**SANDRA:** ... and so if I go, it's like I'm helping them to preserve it. Spending my money is also helping them. You know, they make a living from tourism, so they need us.

Sandra's feelings about spending money in Nai Soi are positive. She uses words such as *preserve* and *helping*, which have a positive meaning, so we can infer that she has positive feelings.

Listen to excerpts from the report and focus on the speaker's word choice. How does the speaker feel? Read each statement. Circle the correct answer.

#### Excerpt One

The reporter's feelings about the Padaung's new lives in Nai Soi are \_\_\_\_\_.

- a. positive
- b. negative
- c. neutral

#### Excerpt Two

Fredrick's feelings about the tradition of neck stretching are \_\_\_\_\_.

- a. positive
- b. negative
- c. neutral
- Work with a partner. Talk about the information that helped you find the answers.

#### EXPRESS OPINIONS

Work in a small group. Discuss the statements. Do you agree or disagree? Explain your opinions.

- 1. I would like to visit the women of the Padaung tribe.
- 2. The Padaung women are helped by the tourism in their village.

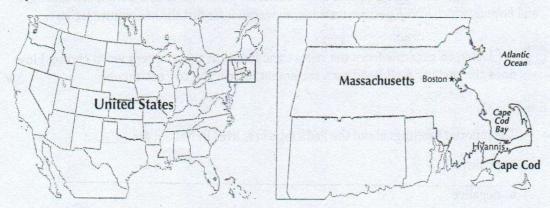
NAMEN AND TO MyEnglishLab TO GIVE YOUR OPINION ABOUT ANOTHER QUESTION.

#### LISTENING TWO TOWN HALL MEETING IN CAPE COD

#### VOCABULARY

Read the information about Cape Cod. Notice the boldfaced words. What can you conclude about this tourist destination?

#### Cape Cod, Massachusetts



Cape Cod is one of New England's most popular tourist attractions. Tourism has developed quickly, and now the area is visited by more than 5 million tourists each year. During the summer season, from June to September, tourists come to relax at the beach, shop in the small towns, and eat fresh seafood. During the rest of the year, the population drops to about 200,000, and Cape Cod becomes a small community again. Many summer businesses, such as restaurants and souvenir shops, close for the winter because they cannot afford to pay their workers' salaries once the tourists leave.

E Mai	tch the boldfaced wor	rds with the definitions. Write the correct lett	er.
_e	_ 1. develop	a. to have enough money to pay for someth	ing
	_ 2. season	b. one of the four main periods (times) in the	ne year
_	_ 3. community	c. a group of people who live in the same to	wn
-	4. afford	d. money that workers receive regularly as p their work	payment for
	_ 5. salary		
		e. to grow into something bigger	
i.			
COMF	PREHENSION		
List townspectorrect a	ople are listening and	eting. The mayor (the town leader) is leading t expressing their opinions. Complete each stat	he meeting. The tement. Circle the
1. 7	The traffic on Cape Co	d V spiletin for a set one more areases to see	
		of Metallic Analytics recommend amoral file.	Bevolk of
	a. gets worse during the	ne summer	
t	. is bad all year		
(	. is better now that th	nere are buses	
2	is difficult to find	l on Cape Cod.	and engineering
	. Housing for regular		
	. Housing near shops	and restaurants	
C	. Vacation housing		engen errom Altre Alexandra
3. T	he restaurant owner k	cnows a waitress who lives	The second
a	. in her car		
	far from her work		eografe As
	. in a hotel		
		tonti	nued on next page)
		(consti	Lugo,

4. The woman who runs the souvenir shop says
a. she plans to open another store next year in a neighboring village
b. she does most of her business during the summer
c. her business is doing badly this year
5. The male business owner says he lost money because
a. too many stores are selling the same things
b. tourists go to the beach instead of going shopping
c. the rainy weather kept tourists away
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LISTENING SKILL
Listen to an excerpt from the town hall meeting. What words does the speaker use to show that he is going to state an opinion?
LISTENING FOR OPINIONS
Expressions to Signal an Opinion
It is useful to know when a person is going to state an opinion. Speakers use many different expressions to introduce opinions. For example:
in my opinion I think that I believe
Read and listen to the example. Notice the signal words.
Example
I agree, traffic gets bad, but in my mind the biggest problem is housing.
The speaker uses the phrase "in my mind" to signal that he is going to state an opinion. His opinion is that housing is the biggest problem caused by tourists.
Listen to the excerpts. Complete each statement. Write the expression that signals an opinion. Then write the speaker's opinion.
Excerpt One
WOMAN 2: OK, I know it's difficult to have all these tourists around during the summer, but am
Speaker's opinion:

Excerpt Two		
Man 2:	But I'm a business owner too, and one problem is that	
Speaker's opinion:		
Excerpt Three		
Man 2:	us develop where we	.xw 963500 (2612)
SPEAKER'S OPINION:	De Carlo Birlia. Reside	

\*\*\*\*\*\*\* GO TO MyEnglishLab FOR MORE SKILL PRACTICE.

#### CONNECT THE LISTENINGS

STEP I: Organize



Listen to Listenings One and Two again. Then complete the chart with details about the effects of tourism.

	POSITIVE EFFECTS OF TOURISM	NEGATIVE EFFECTS OF TOURISM
LISTENING ONE: PADAUNG TRIBE	2. Tourism is easier than farming.  3	Women continue to wrap their necks
LISTENING TWO: CAPE COD RESIDENTS	1	1. Traffic gets bad. 2 3

Draw a circle around the effect that is similar in both communities.

#### STEP 2: Synthesize

Work with a partner. Debate the topic "Does tourism help or hurt people in tourist communities?" One person takes the pro position (Tourism has positive effects on people in tourist communities). The other person takes the con position (Tourism has negative effects on people in tourist communities). Each person has 2-3 minutes to present his or her position. Use the information from Step 1: Organize to support your position.

Then switch partners and repeat the debate two more times with new partners.