

Listening and Speaking 2

Unit 4 Achievement Test

Name: _____

Date: _____

PART 1: LISTENING SKILLS

🎧 Listen to a class discussion. Then use the information to complete the activities that follow.

A. Choose the best answer.

1. The purpose of this discussion is to _____.
 - A. explain how good manners change over the years
 - B. discuss what some people think good manners are
 - C. compare two studies on people's attitudes about manners
 - D. show how three tests can change people's ideas about manners
2. Maria thinks the results from the door test are _____.
 - A. normal
 - B. shocking
 - C. very interesting
 - D. hard to understand
3. Andrew feels that salespeople in stores are _____.
 - A. friendly
 - B. not polite
 - C. respectful
 - D. not honest
4. What does Maria mean when she says, "You don't think a *customer* is asking about a party next week?"
 - A. The salespeople are having a party.
 - B. The salespeople are talking to Andrew.
 - C. The salespeople are helping customers.
 - D. The salespeople are talking to their friends.
5. Andrew would most likely _____.
 - A. complain about older people
 - B. talk on the phone in a restaurant
 - C. talk on the phone when he is buying groceries
 - D. complain about salespeople talking on cell phones

- B.** 🎧 Listen to the excerpt from the discussion. Choose the best answers.
6. Which **two** words or phrases are stressed at the end of the excerpt?
- A. people D. lack of manners
B. used to E. today
C. showed
7. Which two ideas is Maria contrasting?
- A. people with manners AND people without manners
B. how people used to think AND how they think today
8. Which sentence summarizes the main point of what Maria is saying?
- A. Everyone should be taught to have manners.
B. The idea of manners changes through the years.

PART 2: PRONUNCIATION & SPEAKING SKILLS

- A.** 🎧 Listen to the sentences. Circle whether the intonation **rises** or **falls** at the end of each sentence. The first one has been done for you.

Example	What time is your appointment?	rises	falls
9.	Did you have a nice time?	rises	falls
10.	I would love to try that.	rises	falls
11.	I'm sorry, but I must go.	rises	falls
12.	Could you help me?	rises	falls
13.	What is your name?	rises	falls
14.	It was a pleasure meeting you.	rises	falls

- B.** Choose the correct response for each offer or invitation.
15. Do you need some help?
- A. I'd love to.
B. Yes, thank you.
16. Can I get you some water?
- A. No, thanks. I'm good.
B. Yes, I would.
17. Would you like some help?
- A. That sounds great.
B. Sorry, but I can't.

C. Choose the correct question for each offer or invitation.

- 18. carrying groceries
 - A. Do you need some help?
 - B. Would you like to go?
- 19. get something to eat
 - A. Do you want to see it?
 - B. Would you like to come along?
- 20. play a baseball game
 - A. Do you want to join my team?
 - B. Why don't you try again?

PART 3: VOCABULARY

A. Read the paragraphs. Use the words and phrases from the box to fill in the blanks. Not all the words and phrases will be used.

conducted	documents	manners
confusing	face-to-face	raised
courteous	likely	treat

Living in a different culture is interesting because many things are new and exciting, but it can also be _____. The _____ in the new culture can be different from those in your country. One reason for this is that you were _____ to _____ people in a certain way. However, what you think is _____ may be impolite in another culture.

Ideas about good and bad manners can change over time, also. People used to communicate with each other in person, _____. Also, they did not often talk about their own problems in places where other people are _____ to hear them. Many young people today talk on their cell phones in front of other people.

© 2015 by Pearson Education, Inc. Permission granted to reproduce for classroom use.

B. Choose the best answer to complete each sentence.

28. An **immediate response** is given ____.

A. slowly

B. right away

C. not at all

29. An **electronic device** is a type of ____.

A. machine

B. lesson

C. person

30. A **document** is often made of ____.

A. string

B. paper

C. ideas

31. To **appreciate** something is to be ____.

A. thankful for it

B. tired of it

C. afraid of it

32. When you **text** someone, you ____.

A. give them a job

B. do them a favor

C. send them a message

33. To **conduct** an experiment means to ____.

A. stop it

B. talk about it

C. do it

PART 4: GRAMMAR

Complete the conversation by writing the correct words or phrases.

A: Could you _____ me? I'm lost.
34. (help / helping)

B: _____. Where do you need to go?
35. (Of course yes / Yes, of course)

A: I'm trying to find Main Street. Would you show me _____?
36. (where is it / where it is)

B: _____. I will draw you a map. _____ wait a moment?
37. (I'd be happy to / I want to) 38. (You can / Can you)

A: Sorry, _____. I am very late for an appointment.
39. (I can't / can't I)

B: Oh, okay. Would you _____ me to just tell you then?
40. (like / liking)

A: Yes, that would be wonderful!